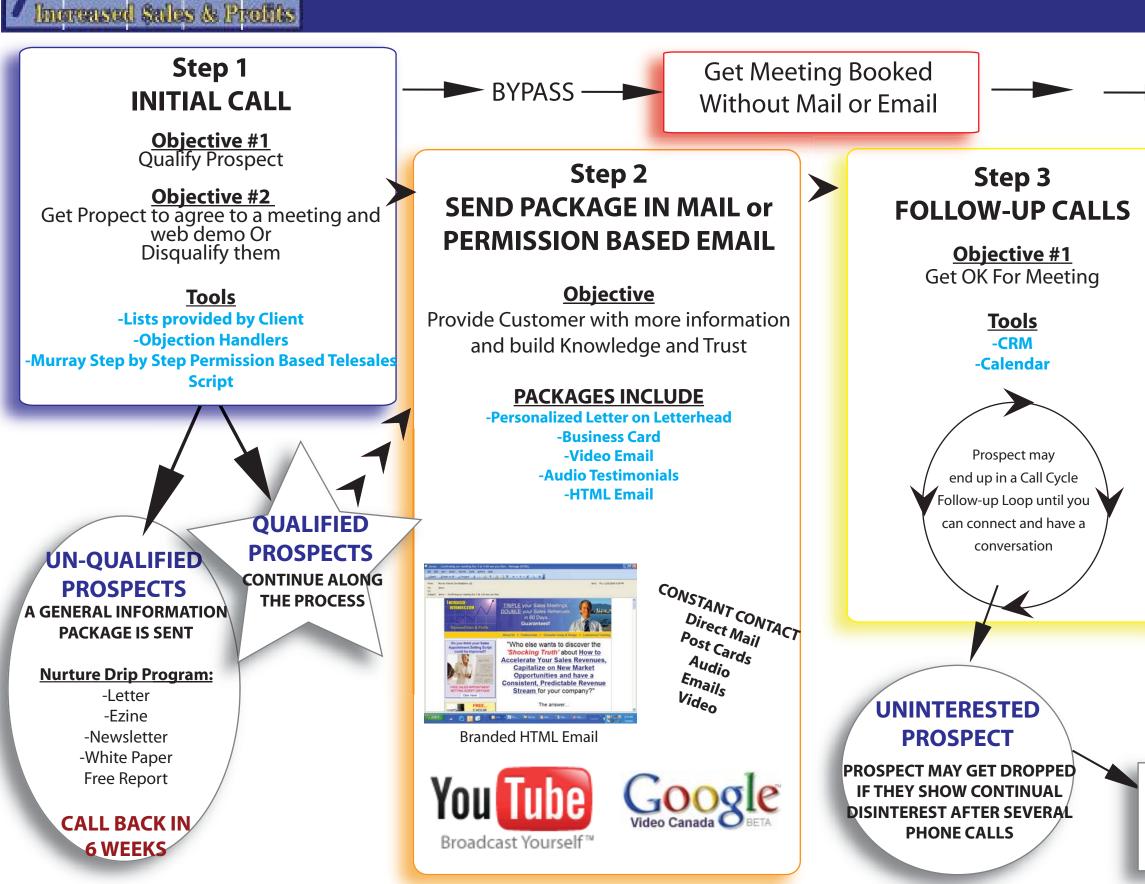


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B2B TELEMARKETING PROCESS





Step 4 PASS LEAD TO REP

Objective #1 Close the Customer

Provide Rep With -Call Logs -Web Based Demo -Face to Face Call

REP MAKES FOLLOW UP CALL

REP OPENS THE ACCOUNT

CONSISTENT ONGOING BUSINESS FROM THE CLIENT

